GE Energy

Global Energy Trends

PR Chamber of Commerce, Energy Symposium 2010

Luis Ramírez VP, Industrial Solutions





GE Energy

GE Overview

GE"s portfolio

- 4 businesses operating in more than 100 countries ... 125+ years
- Over 300,000 employees worldwide
- 2009 revenue \$156.7B

Energy Infrastructure



- Power & Water
- Energy Services
- Oil & Gas

Technology Infrastructure



- Aviation
- Enterprise Solutions
- Healthcare
- Transportation

GE Capital



- Aviation Financial Services
- Commercial Finance
- Energy Financial Services
- GE Money
- Treasury

NBC Universal



- Cable
- Film
- International
- Network
- Sports & Olympics



GE Energy Services

Digital Energy

~ 29,000 employees ~ 180 locations 2009 combined revenue ~ approx. \$14.5

Sensing and

inspection



Power Gen Services	T&D	Environmental	Measurement & Control	Industrial Solutions
 CSAs Inspection & repair Uprates Life extension Multi-vendor services Operation & Management 	 Smart Grid Grid decongestion Metering solutions Automation systems T&D projects 	 Emissions reduction & control (NOx, Hg, PM) Thermal performance services 	 Asset condition monitoring Control solutions Optimization & diagnostic software Comprehensive plant services 	 Electrical Distribution & Control Products Motor & Generator Mechanical Consultation Services Circuit Breakers
 Smart plant Services 	• Digital Energy		 Sensing and 	4

Industrial Solutions

Expertise and resources to maximize output and minimize downtime for a variety of industries

- √ Oil & Gas
- ✓ Mining & Minerals
- ✓ Power Generation
- ✓ Water & Wastewater
- ✓ Pulp & Paper
- √ Steel
- ✓ Metals
- ✓ Process Lines
- ✓ Automotive
- ✓ Cement
- ✓ Material Handling









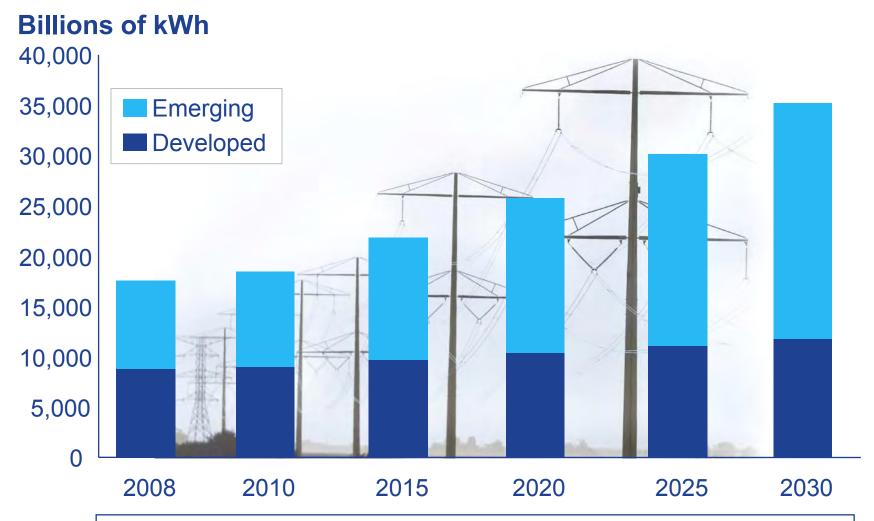






Global Energy Overview

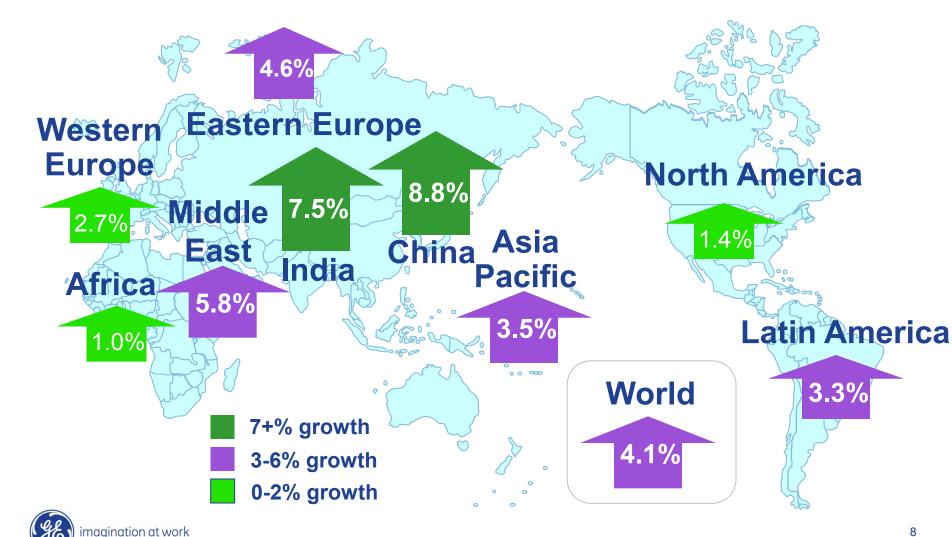
Global electricity demand



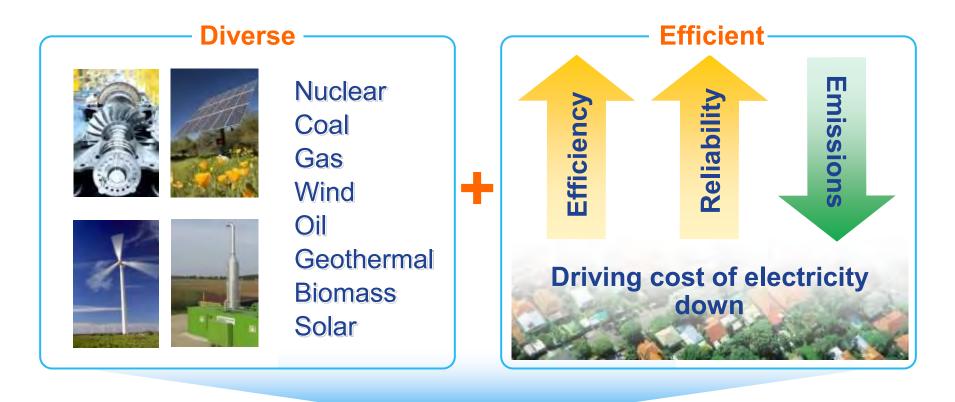
Demand to double ... need to improve the worldwide portfolio



Projected consumption growth 2010-2011



Technology diversity is critical



Affordable, reliable & environmentally responsible



Worldwide Policies Driving the Industry



First movers "reap the rewards"

John Krenicki
GE Vice Chairman, President and CEO of GE Energy

"GE believes that leadership in cleaner, smarter energy technology is vital to economic growth, job creation and energy security. This could become the dominant job creator of the 21st century, and companies – and countries – that move quickly to seize that opportunity will reap the rewards."



Policy Drivers

To be a global leader in cleaner energy, the US needs:

- Large domestic markets to spur investment and job creation
- Scalable, competitive supply chains
- Best-in-class technologies
- Strong intellectual property protection
- Free and open markets





Global Renewable Energy Targets

North America

U.S. ... State RPS (34 + DC)
Canada ... Provincial targets
(9)

Europe

EU ... 20% by 2020

China

10% by 2010 20% by 2020

India

14 GW wind by 2012

Latin America

Chile ... 10% by 2024

Mid East & Africa

Morocco ... 20% by 2012

Jordan ... 10% by 2012 Egypt ... 20% by 2020

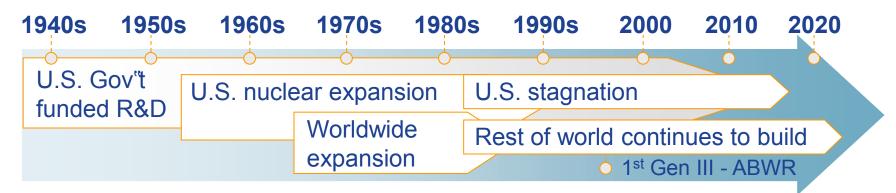
Asia Pacific

Japan ... 11% by 2030 Australia ... 20% by 2020 New Zealand ... 90% by 2025

Targets in 73 countries worldwide ... 400GW Wind & 80GW Solar ... 800,000 wind turbines + 400 million solar modules

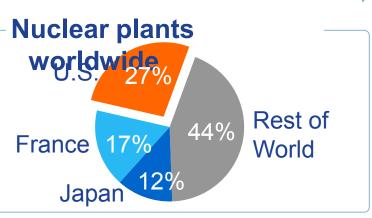
The Role of Policy in Industry Growth

Nuclear industry born from U.S. government R&D



Today:

- 370 GW of nuclear generation worldwide
- 436 reactors in 31 countries
- 104 reactors in U.S.

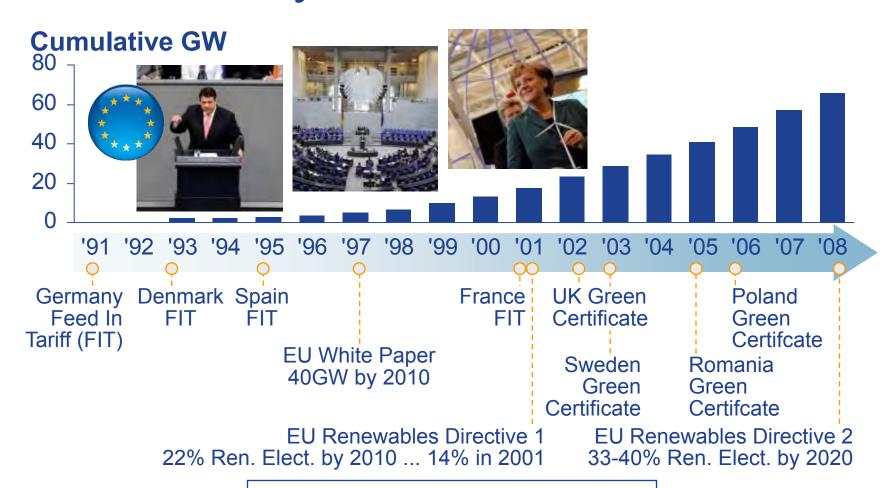


U.S. government investment has created the technology used for majority of nuclear plants



worldwide

Consistent policy created European wind industry





Today wind is ~17% of Europe's electricity generation

Global wind outlook







EU Renewable Energy Directive



National Energy Administration/NDRC*
"State New Energy Revitalization Plan"
*Proposed increase to 100 GW target



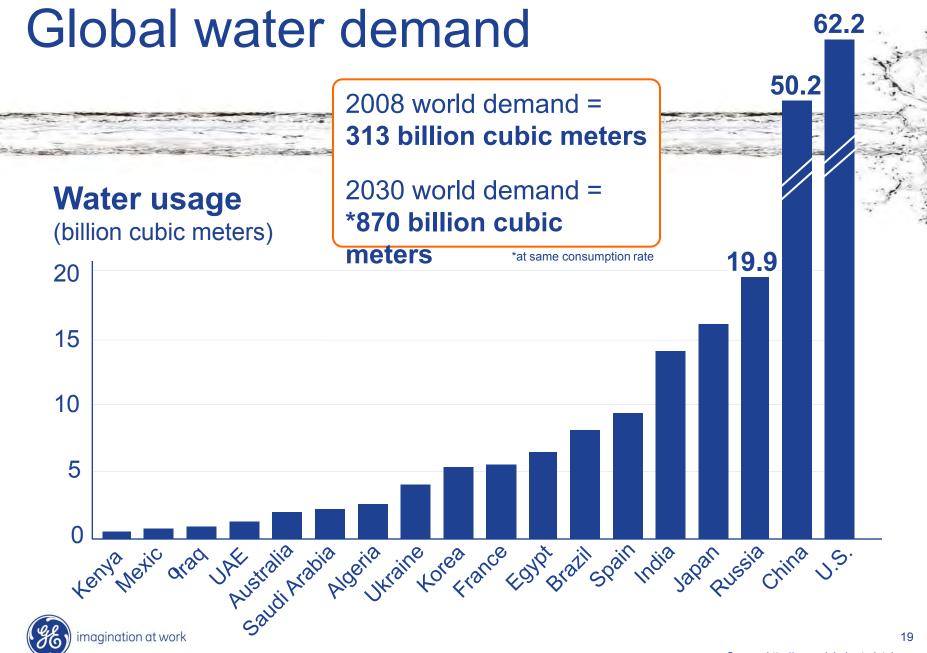
American Clean Energy & Security Act



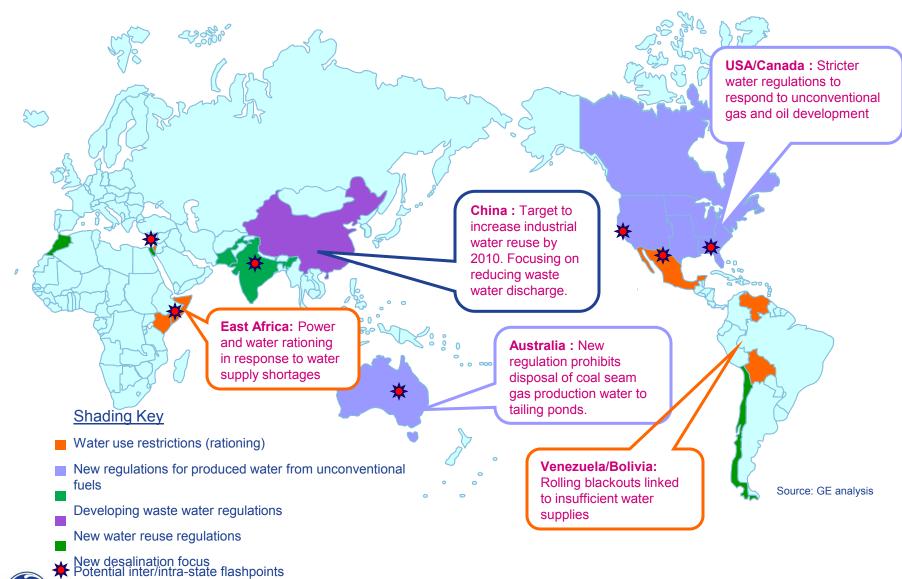
75% of wind industry outside U.S.



Policy at the Energy-Water Nexus



2010 Water Outlook





Additional policies shaping water



- √ China water policy workshops
- ✓ Water reuse, drinking water, MBR, thermal



✓ Oil Sands water reuse, Alberta



- ✓ Nutrient standards; Investment tax credits for reuse
- √ State-based hydraulic fracturing requirements



√ Coal seam water reuse



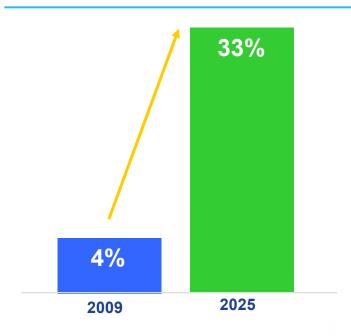
- ✓EU water scarcity incentives
- √ Structural funds



✓ India USTDA Reuse Project

Policy drives reuse growth

Reuse growth over next 15 years ...



Global Treated Wastewater % Reused

... Across the globe in developed and developing nations

Country	% reuse today	Target/ Goal	Year	
U.S.	11%			
China	14%	25%	2015	
Spain	11%	40%	2015	
Egypt	32%			
Australia	4%	12%	2015	
Syria	12%			
Israel	85%	90%	2016	
Singapore	35%	STATE - 15/4		
Kuwait	91%	THE REAL PROPERTY.		
Saudi	11%	65%	2016	
India	<1%	5%	2016	
Global	4%	33%	2025	
% water reuse				

World governments and industry looking to reuse



The Role of Business

Business leaders want to be part of the conversation...

THE WALL STREET JOURNAL.

"Business is now in a **paradigm shift**...and will have to be much more **proactive**, take much more **responsibility** for the rules of the game."

Lars Josefsson, CEO Vattenfall AB The Wall Street Journal, 8 Sept 2009



...and China is "leading the global race to make clean energy"

The New Hork Times

TIANJIN, China — China vaulted past competitors in Denmark, Germany, Spain and the United States last year to become the world's largest maker of wind turbines...

China has also leapfrogged the West in the last two years...

...the West may someday trade its dependence on oil from the Mideast for a reliance on solar panels, wind turbines and other gear manufactured in China.

New York Times, 31 Jan 2010



Looking Ahead ...

- Global energy demand expected to nearly double by 2030
- Increasing environmental requirements a global challenge
- Renewables is part of the solution ... balanced portfolio key



GE Energy

Q & A





Back Up Slides

GE Energy

Employees: 66,000 • "09 revenue: \$41.4B • Operating in 140 countries

Power & Water



- Power generation
- Renewable energy
- Gas engines
- Nuclear
- Gasification
- Water treatment and process chemicals

Energy Services



- Contractual agreements
- Smart Grid
- Field services
- Parts and repairs
- Optimization technologies
- Plant management

Oil & Gas



- Drilling/production for ... land, offshore, subsea
- LNG and pipelines
- Refining/petrochemical
- Industrial power gen
- Complete lifecycle services





"Energy Services helps power the world by providing cleaner, smarter, more efficient solutions."

