



The Puerto Rico Chamber of Commerce  
and El Nuevo Día present:



PUERTO RICO  
**Health & Insurance**  
CONFERENCE 2019

Transitioning from **MANAGED CARE** to  
**INTEGRATED CARE**

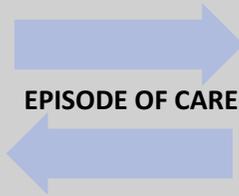


## **TAKEAWAY #1: “Accelerate the Transition from **MANAGED CARE** to **INTEGRATED CARE** through Provider **PAYMENT REFORM**”**

### **▲ PAYMENT SYSTEMS: Align incentives between **INPATIENT FACILITIES** and **PROVIDERS**.**



Hospital



Physicians / IPA /  
Group Practice

Risk Agreement Type: **BUNDLE PAYMENT**

Acute Care Hospital: **HEART VALVE REPLACEMENT Sx.**

Performance Period: **CY2018**

Bonus or Penalty: **15% (\$4,500)**

Procedure Fee: **\$15,000**

Exp. Episode Price: **\$30,000** (Surgery to 90-D post discharge)

Procedures Performed: **25**

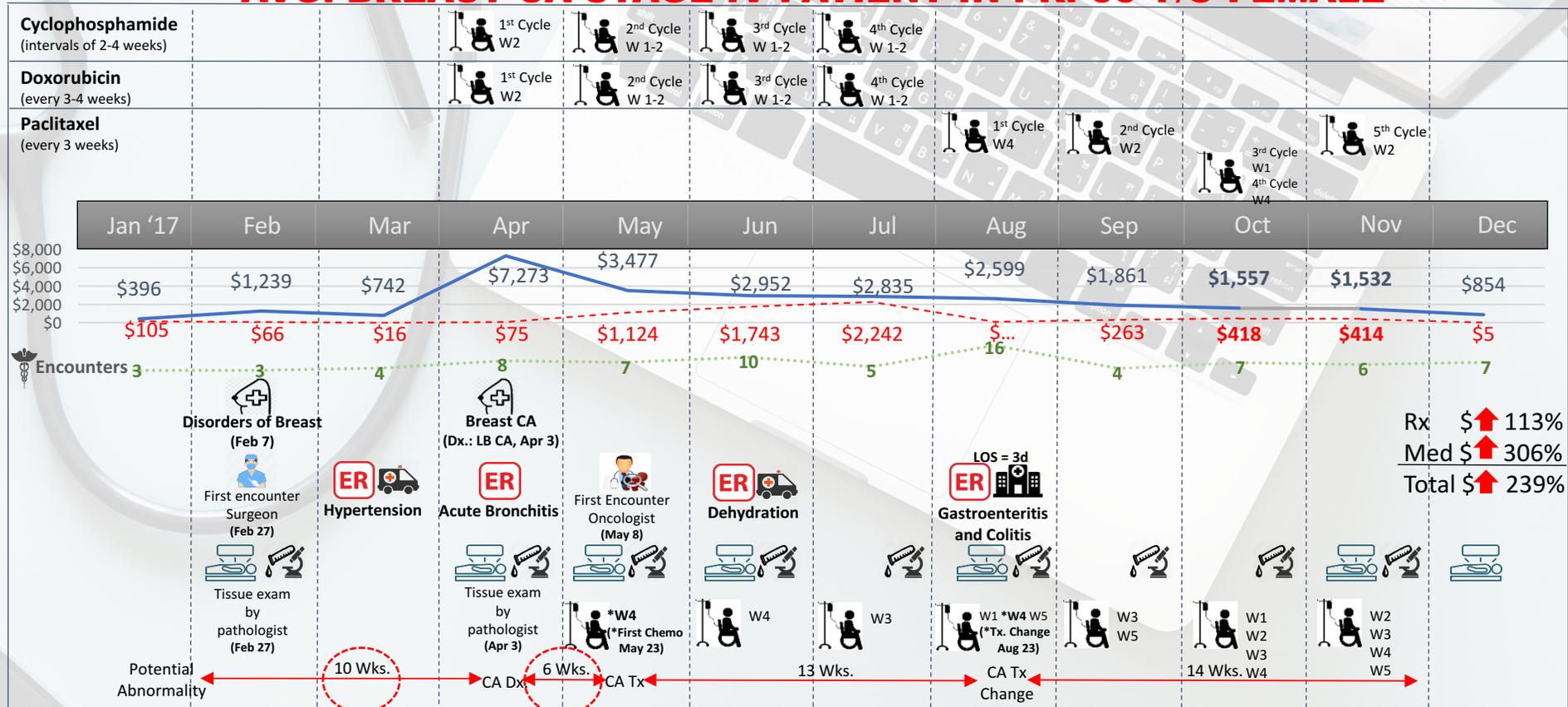
Recon. Report: **180** and **365-D** after performance period ends

Quality Adj. Price:	Below Acceptable	<b>\$25,500</b>
	Acceptable	<b>\$30,000</b>
	<b>Good</b>	<b>\$32,500</b>
	Excellent	<b>\$34,500</b>

- **Services delivered by multiple providers during a **SINGLE EPISODE OF CARE** and pre-defined time period.**
- **SINGLE PAYMENT PER EPISODE** across **MULTIPLE** provider types.

## TAKEAWAY #2: "Understand COST DRIVERS and CARE GAPS through DATA ANALYTICS"

### AVG. BREAST CA STAGE IV PATIENT IN PR: 66 Y/O FEMALE



Rx \$ ↑ 113%  
 Med \$ ↑ 306%  
 Total \$ ↑ 239%

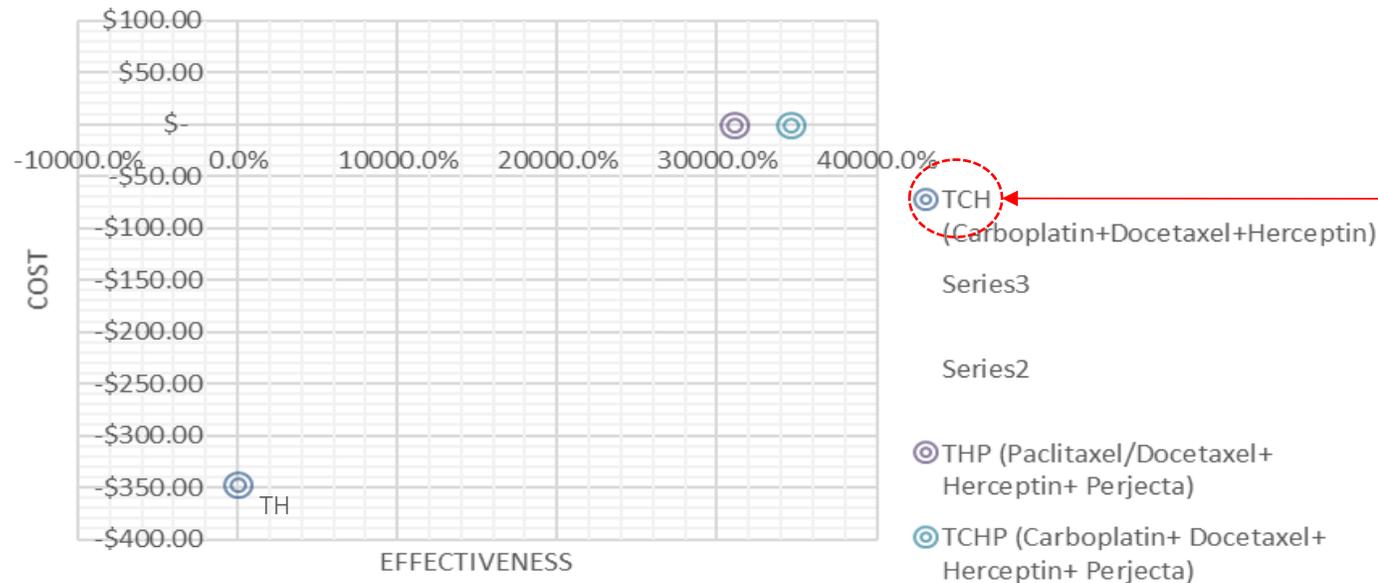
**GAP IN CARE**

## TAKEAWAY #3: “Accelerate our Understanding of **COST-EFFECTIVENESS ANALYSIS** to Determine **VALUE-BASED SPECIALTY MEDICATION TREND**”

### HER2-POSITIVE BREAST CA

Code	Alternative	Cost	Incremental Cost	Effectiveness	Incremental Effectiveness	ICER
J9355	TH (Paclitaxel+ Herceptin)	\$ 1,516.57	-\$ 347.61	16.8%	-39.5%	\$ 880
J9355	TCH (Carboplatin+Docetaxel+Herceptin)	\$ 1,553.05	\$ -	56.3%	0.0%	-
J9306	THP (Paclitaxel/Docetaxel+ Herceptin+ Perjeta)	\$ 1,864.18	\$ 311.13	17%	-39.4%	-\$ 789.67
J9306	TCHP (Carboplatin+ Docetaxel+ Herceptin+ Perjeta)	\$ 1,898.56	\$ 345.51	31%	-25%	-\$ 1,387.59

### ICER Criteria



**Cost-Effective  
& Dominant  
Alternative**



# Thank You

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