

Opportunity Zones Example



ASOCIACIÓN DE
CONSTRUCTORES
DE PUERTO RICO



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Examples



Opportunity Zones

- Added to the tax code by the Tax Cuts and Jobs Act (TCJA) on December 22, 2017
- Defined as economically-distressed communities
 - New investments may be eligible for preferential tax treatment
- Designed to encourage economic development and job creation
 - Provides tax benefits to investors
 - Deferral of tax on prior gains reinvested in a Qualified Opportunity Fund (QOF)



Old Capital Gain



Invest Gain



Qualified Investment



New Capital Gain

Example – “Old Capital Gains”

Transaction Summary	
11,000,000	Selling Price
(1,000,000)	Investment
10,000,000	Capital Gain

- A taxpayer held a \$1,000,000 long-term investment and decided to sell it for \$11,000,000. Therefore, the transaction results in a \$10,000,000 capital gain to the taxpayer.

Normal Tax Computation – Old Capital Gains

Traditional Investment	
11,000,000	Selling Price
(1,000,000)	Investment
10,000,000	Capital Gain
24%	Capital Gain Tax Rate
2,400,000	Tax Due

- A taxpayer held a **\$1,000,000 long-term investment** and decided to **sell it for \$11,000,000**. Therefore, the transaction results in a **\$10,000,000 capital gain** to the taxpayer.
- Assuming the maximum tax rate, the **tax due** for this transaction is **\$2,400,000**.

Example – “New Capital Gains”

Transaction Summary	
15,000,000	Selling Price
(10,000,000)	Old Capital Gain Reinvested
5,000,000	New Capital Gain

- The taxpayer sold the reinvested \$10,000,000 old capital gain for \$15,000,000. This transaction results in a \$5,000,000 new capital gain to the taxpayer.

Normal Tax Computation – New Capital Gains

Traditional Investment	
15,000,000	Selling Price
(10,000,000)	Investment
5,000,000	Capital Gain
24%	Capital Gain Tax Rate
1,200,000	Tax Due

- A taxpayer held a **\$1,000,000 long-term investment** and decided to **sell it for \$11,000,000**. Therefore, the transaction results in a **\$10,000,000 capital gain** to the taxpayer.
- Assuming the maximum tax rate, the **tax due** for this transaction is **\$2,400,000**.

Assumptions

- Taxpayer timely reinvested the old capital gain of \$10,000,000 in a QOF
- Selling Price of reinvestment property is Fixed
 - \$15,000,000
 - Old capital gain is \$10,000,000
 - New capital gain is \$5,000,000
 - For simplicity and comparative purposes
 - It should be higher in real life under the initiative
- Computation does NOT consider time value of money
- Tax rate is 24%

Tax Treatment of QOF Investments

- If the taxpayer elects to reinvest capital gains in a Qualified Opportunity Fund (QOF) **within 180 days of realization**, he can receive three main tax benefits:
 1. Temporary tax deferral on old gains reinvested (“the old capital gains”)
 2. A. **10% step-up in basis for capital gains reinvested if the investment is held for 5 years.**
B. **An additional 5% step-up in basis if the investment is held for 7 years.**
 3. **Permanent exclusion of any capital gains that accrue after the investment in a QOF (“the new capital gains”), if held for at least 10 years.**

Three Benefits

- 1. Only Deferral
- 2 Step Ups
 - A. Deferral + 10% Step Up
 - B. Deferral + 10% Step Up + 5% Step Up
- 3. Deferral + 10% Step Up + 5% Step Up + 100% Step Up (New Capital Gain)

1. Temporary Tax Deferral

Investment in QOF (held less than 5 years)	
10,000,000	Old Capital Gain Reinvested
0	
-	
10,000,000	Old Capital Gain
0	
24%	Tax Rate
2,400,000	Tax Due

Sale of Investment in QOF	
15,000,000	Selling Price
0	
(10,000,000)	Old Capital Gain Reinvested
5,000,000	Capital Gain on Sale of Investment
24%	Tax Rate
1,200,000	Tax Due

- Held the investment in QOF for less than 5 years
- Taxpayer is subject to taxes on both capital gains
 - Old capital gain (\$10,000,000)
 - New capital gain (\$5,000,000)
 - Total Tax Due is equal to $\$15,000,000 \times 24\% = \$3,600,000$

<p>Effective Tax Rate: 24% Tax Savings: \$ -0-</p>

2A. Step-up in Basis (5 years)

Investment in QOF (held for 5 years)		Sale of Investment in QOF	
10,000,000	Old Capital Gain Reinvested	15,000,000	Selling Price
0		0	
(1,000,000)	10% step-up in basis	(10,000,000)	Old Capital Gain Reinvested
9,000,000	Taxable Capital Gain after step-up	5,000,000	Capital Gain on Sale of Investment
24%	Tax Rate	24%	Tax Rate
2,160,000	Tax Due	1,200,000	Tax Due

• Hold the investment in QOF for 5 years

- Taxpayer is subject to taxes on both capital gains considering the step-up in basis

- Old capital gain **after step-up** in basis (\$9,000,000)
- New capital gain (\$5,000,000)
- Total Tax Due is equal to \$14,000,000 x 24% =

<p>Effective Tax Rate: 22.4%</p> <p>Tax Savings: \$240,000</p>
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2B. Step-up in Basis (7 years)

Investment in QOF (held for 7 years)	
10,000,000	Old Capital Gain Reinvested
(1,000,000)	10% step-up in basis
(500,000)	5% additional step-up in basis
8,500,000	Taxable Capital Gain after step-up
24%	Tax Rate
2,040,000	Tax Due

Sale of Investment in QOF	
15,000,000	Selling Price
(10,000,000)	Old Capital Gain Reinvested
-	
5,000,000	Capital Gain on Sale of Investment
24%	Tax Rate
1,200,000	Tax Due

years both capital gains considering the step-up in basis

- Old capital gain **after step-up** in basis (\$8,500,000)
- New capital gain (\$5,000,000)
- Total Tax Due is equal to \$13,500,000 x 24% =

Effective Tax Rate:
21.6%
Tax Savings:
\$360,000

3. Permanent Exclusion (10 years)

Investment in QOF (held for 10 years)		Sale of Investment in QOF	
10,000,000	Old Capital Gain Reinvested	15,000,000	Selling Price
0		0	
(1,000,000)	10% step-up in basis	(10,000,000)	Old Capital Gain Reinvested
	5% additional step-up in basis	(5,000,000)	Permanent Exclusion
(500,000)		-	Capital Gain on Sale of Investment
8,500,000	Taxable Capital Gain after step-up	24%	Tax Rate
24%	Tax Rate	24%	Tax Rate
2,040,000	Tax Due		Tax Due

0 years
 e old capital gain considering the
 Tax Due

step-up in basis

- Tax Due is equal to \$8,500,000 x 24% = \$2,040,000

Effective Tax Rate:
 13.6%
 Tax Savings:
 \$1,560,000

Other Considerations

- **Mandatory Recognition**
 - A gain has to be recognized by earlier of
 - Selling Date
 - December 31, 2026
- **HB 1887**
 - Tax Exemptions
 - Tax Credits

3. Permanent Exclusion (10 years) With Tax Credit

Investment in QOF (held for 10 years)		Sale of Investment in QOF	
10,000,000	Old Capital Gain Reinvested	15,000,000	Selling Price
(1,000,000)	10% step-up in basis	(10,000,000)	Old Capital Gain Reinvested
(500,000)	5% additional step-up in basis	(5,000,000)	Permanent Exclusion
1,500,000	Tax Credit Increase	-	Capital Gain on Sale of Investment
10,000,000	Taxable Capital Gain after step-up	0 years	Tax Rate
24%	Tax Rate	24%	the old capital gain considering the Tax Due
2,400,000	Tax Due	2,400,000 x 24% = \$2	

- Received a \$1,500,000 tax credit

Effective Tax Rate:
14.54%
Tax Savings:
\$1,200,000
Tax Credit

Closing Remarks

- Expected Infrastructure Fund
- Scoring of Benefits
- Wide Range of Designation
- Rent Gap Considerations



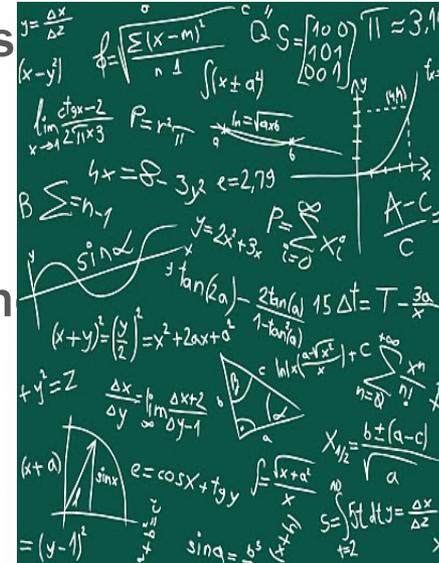
Expected Funding

- Disaster Related Payments
 - Government
 - Private (Insurance)
- Should increase value in adjacent infrastructure



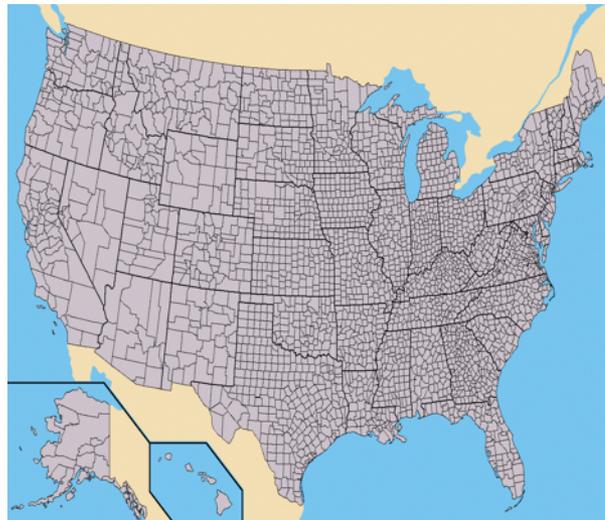
Scoring of Benefits

- The TCJA does not include scoring provisions
 - Employment
 - Level of Income
- HB 1887 has requirement for additional ben



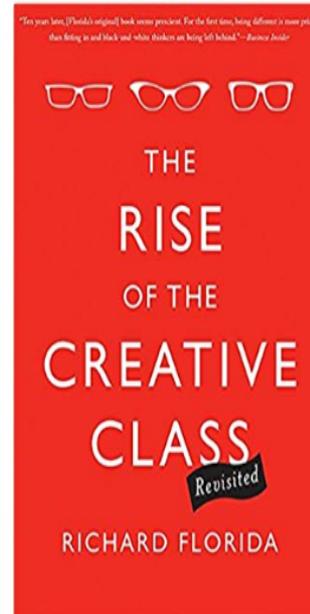
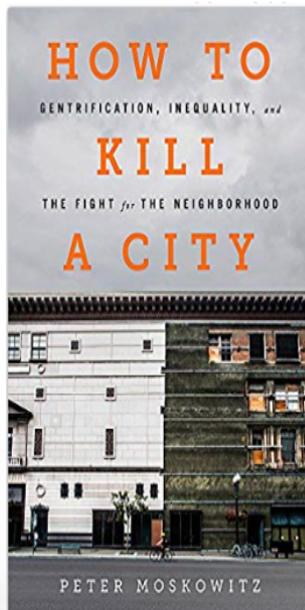
Wide Range Designation

- Close to 97% of the Island has been designated
 - Petition to include 100%
- Easier to select investment areas
 - Some jurisdictions have asked for flexibility in investment requirement



Rent Gap Considerations

- Higher Return on Investment
 - Disaster Areas
 - Economic Distressed Areas
- Gentrification Issues



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