

Michael Eickhoff

Certified Credits & Incentives Professional (CCIP)



Managing Director, Property Tax & Incentives

Mike has 17 years of experience in assisting clients in identifying, negotiating and implementing business incentives. Based in Chicago, he currently serves as a Managing Director at Grant Thornton LLP.

Experience

Prior to joining Grant Thornton, Mike has held senior positions in government, industry, public accounting and financial advisory firms. His governmental experience included a variety of roles, but most recently he served as a Senior Project Specialist with the Illinois Department of Commerce & Economic Opportunity. In addition, Mike was National Leader of Incentives & Credits for Sears Holdings Corporation where he represented Sears across the country negotiating incentives, managing consultant relationships, and managing credit and incentive compliance. While at Sears, Mike managed the implementation of a \$77M New Markets Tax Credit allocation.

Mike has represented clients in all industry groups including retail, renewable energy and consumer products. His specialties include state tax credits and incentives, local incentives and new markets tax credits.

Industry experience

Mike has worked with mid-sized and Fortune 500 companies in manufacturing, financial services, renewable fuels, consumer products, and technology sectors. As the former National Leader of Credits & Incentives for Sears Holdings Corporation, he has significant experience in assisting retail clients. Mike has assisted his clients implement over \$300 million of tax and non-tax incentives over the course of his career. Mike has served as an expert witness in federal tax court and has also testified in front of various legislative bodies on tax credit and incentive policy.

Professional qualifications and memberships

Mike is a Certified Credits & Incentives Professional with the Institute of Professionals in Taxation.

Education

Mike received his Master of Science in Public Service Management from DePaul University and a Bachelor of Arts from Bradley University.

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