



The Puerto Rico Chamber of Commerce  
and El Nuevo Día invite present the...

A background image on the right side of the slide shows a doctor in a white coat with a stethoscope, holding a glowing red heart with a green ECG line. The heart is positioned between the doctor's hands.

# PUERTO RICO Health & Insurance CONFERENCE 2017

**Beyond ObamaCare: Evolution and Changes for Healthcare in Puerto Rico**

**The Repeal and Replace for Puerto Rico:  
Situation and Proposals**

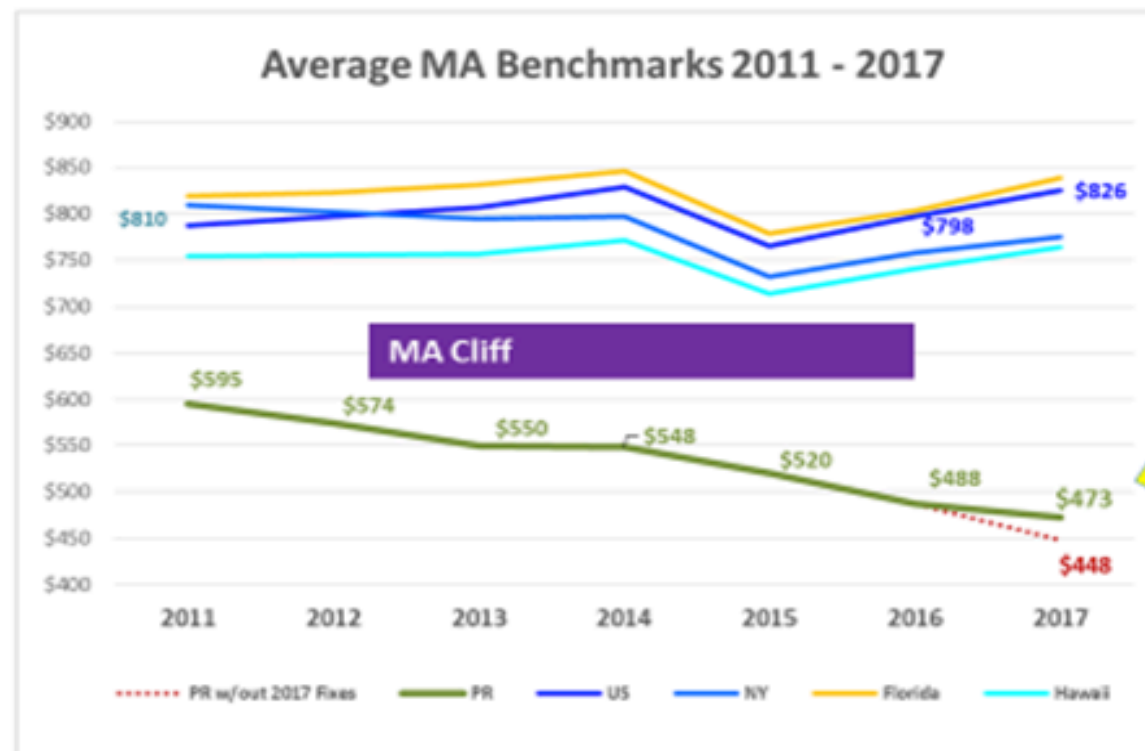
**Roberto García Rodríguez, Esq.  
President & CEO of TSM & President of MMAPA**

## Recommendations for Healthcare Working Group

- Implement Fraud, Waste and Abuse controls
- Identify cost savings
- Tighten enrollment and coordination of benefits
- Prepare operational plan for ASES
- Integrate all key healthcare constituents



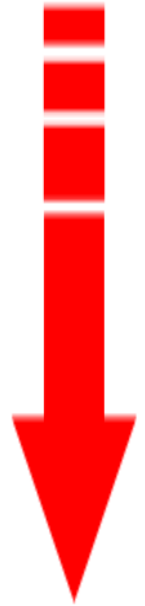
# Growing disparity for Medicare Advantage rates in Puerto Rico



**2017**  
 Over \$1B  
 Annual  
 Loss  
 Aggregate Loss  
 over \$4 Billion

Partially  
 Mitigated cut for 2017  
**BUT PR is still:**  
 43% below US Avg  
 38% below lowest (HI)

MA rates in Puerto Rico are the lowest in the US



**43%** less than average US MA rates,  
**38%** less than state that receives lowest MA benchmark,  
and **26%** less than USVI.



## 2018 MA Recommendations

- Adjust for zero claims
- Address ESRD benchmarks, which have dropped 40% since 2012
- Address dual bias in MA
- Avoid additional reductions from rebasing of cost calculations
- Consider Part B premium reductions for full benefit duals



## Additional loss for 2018 MA benchmarks

- Additional loss of **\$200 million** in 2018 if our recommendations are not heard.



# Need for United Action and One Voice



## Five actions we need to take

- Educate ourselves
- Act in unison with one message
- Draw strategic plan to address issues with federal policy makers
- Act in a timely manner
- Seek opportunities to innovate in delivering quality healthcare effectively





# Thank You

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