







The Puerto Rico Chamber of Commerce Birling Capital, BDO Puerto Rico, LLC and El Nuevo Día present:

PUERTO RICO CONFERENCE 2020 Empowering Investment

Healthcare Sector Jim O'Drobinak











Puerto Rico FIRST Goals (denotes those addressed in healthcare sector)

- I. Transform Puerto Rico with robust economic development and sustained the growth of 4% over the next four years
- 2. Have an industrial structure in which employment in activities related to the knowledge bases economy with not less than 25% of GNP within ten years.
- 3. Create 300,000 new jobs in the private sector in the next six years.
- 4. Increase the labor participation rate to 55% in six years.
- 5. Reduce the unemployment rate to 5% in six years.
- 6. Reduce the government apparatus by transferring to the private sector any corporation, operation, or service that the private sector can perform more efficiently.
- 7. Increase median household income by 30%, from the current \$20,873.80.
- 8. Transform the educational system from primary to university level into one focused on entrepreneurship, trades, and transformation.

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Current State – Healthcare Sector

- Tremendously underfunded MA 40% below US average, Medicaid 60%*
 - Yields lack of innovation and technology
- Aging, fragmented, inexperienced leadership and constituent base
- Fallout from Population loss (2009 3.9M; 2019 3.1M, down >20%)
 - Best, youngest Doctors are leaving
 - Aging , expensive population (Deaths>Births)
 - Tremendous excess supply in hospitals, etc.
- Misconception that Vital is "Puerto Rico's healthcare system"

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Vision of Health Sector

To be one of the leading planks of the <mark>New Puerto Rico Economic Recovery Platform</mark>

- Significant driver of GNP (1.Tourism 2. Health Care 3.? 4.??)
- Significant employer of attractive jobs (\$ and knowledge-based economy) in private sector
- Stabilizing force for retention/attraction of (younger) population
 - + Security
 - + Public Education

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Opportunities of Health Sector

- Optimize use of \$5.7B Medicaid Sustainability Funding
 - Use ALL money on 5 Sustainability measures
- Increases in Federal MA Funding
 - Need Bi-partisan local and national focus
- Public Private Partnership
 - Education programs in Universities
 - New Investments in facilities, technology
 - CMS Innovation programs
- Continued Privatization of Healthcare system

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Recommendations for Health Sector

- Consolidate and believe in healthcare data
- Public Private Partnership re: \$5.78 Medicaid Funding
 - 60,000 MA lives transferred from Vital in 2020 (+\$500M in annual funding)
- Scale back and improve Vital
- Close Government Hospitals/focus on special needs of Mi Salud
- Combine Medicaid and ASES offices
- Create Local Healthcare Task Force
- Force HHS to renew PR/HHS Task Force
- HIGHLY emphasize MA funding as one of PR's (entire island) priority DC "asks"



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